



About Nonprofit Finance Fund

For more than 40 years, NFF has been working to connect money to mission, providing nonprofits with strategic financial management consulting services, access to capital, and thought leadership and advocacy. We have provided customized consulting to thousands of organizations throughout the country. In 2016, NFF provided one-on-one support to more than 225 organizations, with the goal of helping to build their capacity and sustainability to enable a more just and vibrant society.

NFF has always asserted that creating a strong, well-capitalized, and durable nonprofit sector is crucial to delivering mission-driven programs and services. Organizations using clear, accurate, and relevant financial data in decision-making can better understand their ability to handle risk and pursue opportunities; therefore, they are better able to create sustainable and successful business models that deliver effectively and meaningfully on mission. NFF's methodology centers on ensuring that nonprofits not only have financial data that accurately reflects their true operating performance, but also have the tools and understanding to use this information.

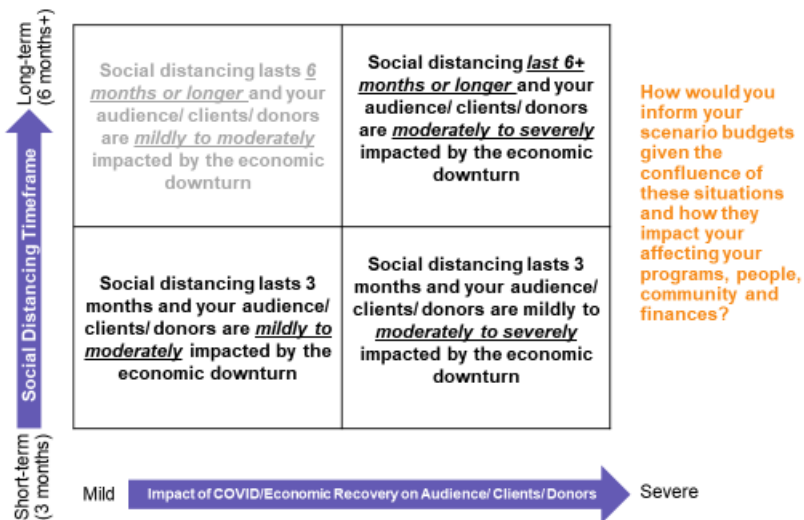


Decision Making in the age of COVID-19

Consider the following factors when building scenarios for responding the COVID-19 pandemic and considering what it will mean for your organization to re-engage in operations

Scenario Planning in the age of COVID-19

Considerations when timeframes and circumstances are uncertain



Informed by the scenarios above, consider how each will impact both line items in potential budgets and people, programs, networks, relationships and the financial impact. On the following page is a grid that can be helpful in planning conversations with trusted advisors about the impact of these scenarios.

Impact on...	Social distancing lasts 3 months and your clients/ funders are mildly impacted by the economic downturn	Social distancing lasts 3-6 months and your clients/ funders are moderately impacted by the economic downturn	Social distancing lasts 6+ months and your clients/ funders are severely impacted by the economic downturn
Revenue (all sources)			
Expenses (all types)			
People			
Programs			
Place (facilities)			

Scenario and Decision Making worksheet

- Mission: The NONPROFIT is a non-profit whose mission is XXX. NONPROFIT has the following major programs: XXXX.
- Description: HOW NONPROFIT IS ADDRESSING ISSUES RELATED TO COVID 19.
- The biggest opportunity or threat to NONPROFIT’S vision of the future is XXX

POTENTIAL STRATEGIES	Idea	Worth Pursuing Now?	Mission Impact	Likelihood of Success	Impact POST-COVID-19?	Hard to implement (internal logistics)	Risk level	Potential effect on financial health	LENGTH OF TIME UNTIL HELPFUL IMPACT	Details & Additional Information Needed